

CV, August 2007

WILLIAM T. HARBAUGH

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EDUCATION

University of Wisconsin - Madison, Ph.D. in Economics, 1995.
Montana State University, M.S. in Agricultural Economics, 1986.
Montana State University, B.S. in Economics, with Honors, 1983.
University of Montana, 1979-80, *Columbia University*, 1978-79.

ACADEMIC POSITIONS

University of Oregon, 2001 to present. Associate Professor of Economics.
University of Oregon, 1995 to 2001. Assistant Professor of Economics.
Montana State University, 1989 to 1991. Economics Instructor.
National Bureau of Economic Research, 1998 to present. Faculty Research Fellow.

PUBLICATIONS

Refereed:

- “Neural Responses to Taxation and Voluntary Giving Reveal Motives for Charitable Donations.”
William Harbaugh, Ulrich Mayr, Dan Burghart. Science. June 15, 2007.
- “Learning to Bargain.” Harbaugh, William T., Kate Krause, and Lise Vesterlund. Journal of Economic Psychology, January 2007.
- “Application of Economic Analysis to School-Wide Positive Behavior Support Programs.”
Journal of Positive Behavior Interventions. Bruce Blonigen, William Harbaugh, Larry Singell, Robert H. Horner, Larry K. Irvin, and Keith Smolkowski. Forthcoming.
- “Demonstrating Worker Quality Through Strategic Absenteeism.” Harbaugh, William T. and Anne van den Nouweland. International Game Theory Review, June 2005.
- “The Carrot or the Stick: Rewards, Punishments, and Cooperation.” Andreoni, James, William T. Harbaugh and Lise Vesterlund. American Economic Review, June 2003.

“Risk Attitudes of Children and Adults: Choices Over Small and Large Probability Gains and Losses.” Harbaugh, William T., Kate Krause, and Lise Vesterlund. Experimental Economics, June 2002, 5(1): 53-84.

“Re-examining the Empirical Evidence for an Environmental Kuznets Curve.” Harbaugh, William T., Arik Levinson, and David Molloy Wilson. The Review of Economics and Statistics, August 2002, 84(3): 541-551.

“GARP for Kids: On the Development of Rational Choice Behavior.” Harbaugh, William T., Kate Krause, and Timothy R. Berry. American Economic Review, December 2001, 91(5): 1539-1545. (Reprinted 2007 in *Recent Advances in Behavioral Economics*, Shlomo Maital Ed.)

“Are Adults Better Behaved Than Children? Age, Experience, and the Endowment Effect.” Harbaugh, William T., Kate Krause, and Lise Vesterlund. Economics Letters, February 2001, 70(2), pp 175-181.

“Children’s Altruism in Public Good and Dictator Experiments.” Harbaugh, William T. and Kate Krause. Economic Inquiry, January 2000, 38(10), pp 95-109.

“What Do Donations Buy?” Harbaugh, William T. Journal of Public Economics, February 1998, 67(2), pp 269-84.

“If People Vote Because They Like To, Then Why Do So Many of Them Lie?” Harbaugh, William T. Public Choice, October 1996, 89(1-2), pp 63-76.

Non-refereed:

“Altruism in Experiments” New Palgrave Encyclopedia of Economics. James Andreoni, William T. Harbaugh and Lise Vesterlund. Forthcoming.

“Trust in Children.” Harbaugh, William T., Kate Krause, Steven G. Liday, and Lise Vesterlund. Trust, Reciprocity and Gains from Association. Elinor Ostrom and James Walker editors. New York City, Russell Sage Foundation, 2003.

“Valuing Children’s Health and Life.” Harbaugh, William T. Proceedings of EPA conference on “Valuing Health for Environmental Policy with Special Emphasis on Children’s Health Issues,” June 1999, Environmental Protection Agency, Washington D.C.

GRANTS and AWARDS

External:

National Institute of Aging: Neuroeconomics of Philanthropy, (\$504,000). Joint with Ulrich Mayr, UO Psychology.

National Science Foundation, “Children’s development of economic skills and preferences,” joint with Kate Krause and Lise Vesterlund. (\$340,000), 2001-2005.

National Science Foundation, Grant SBR-9810847, “An experimental investigation into the economic behavior of children,” joint with Kate Krause (\$215,000), 1998-2001.

Internal:

University of Oregon, OCCU grant, 2006. (\$10,000)

University of Oregon, Educational Technology award, 2005. (\$25,000)

University of Oregon, Williams Council Undergraduate Teaching Award, 2004, joint with Bruce Blonigen. (\$24,000)

University of Oregon, Williams Council Undergraduate Teaching Award, 2002, joint with Bruce Blonigen. (\$21,000)

University of Oregon, Bray Faculty Fellowship, 2004. Economics Department Summer Research Award, 2004. Sterling Faculty Fellowship, 2000. William Walsh Faculty Fellowship, 2000. Junior Professorship Development Awards, 1996-2000,

University of Wisconsin, Bullis Dissertation Fellowship (\$20,000), 1994-1995.

Wisconsin Alumni Research Foundation, Graduate Fellowship (\$18,000), 1991-1992.

WORK IN PROGRESS

Completed papers:

“Bargaining by Children.” Harbaugh, William T., Kate Krause, and Steve Liday.

“GARP for Thieves” Mike Visser, William T. Harbaugh, and Naci Mocan.

“Prospect Theory in Choice and Pricing Tasks.” Harbaugh, William T., Kate Krause, and Lise Vesterlund.

“Power Indices for Revealed Preference Tests.” James Andreoni and William T. Harbaugh.

In preparation:

“Mental effort and utility differences.” Daniel R. Burghart, Ulrich Mayr, and William T. Harbaugh.

“Understanding Charitable Giving, Other Regarding Preferences, and The Moral Sentiments” William T. Harbaugh, Ulrich Mayr, Dharol Tankersley. Chapter for “Neuroeconomics, Decision Making and the Brain” Paul Glimcher Ed., Elsevier NYC.

“Competition in Children” Harbaugh, William T., Muriel Niederle, and Lise Vesterlund.

“Unexpected Utility” James Andreoni and William T. Harbaugh.

“Neural correlates of investment advice” John Chalmers, William Harbaugh, Ulrich Mayr, Dave

Wozniak.

PROFESSIONAL ACTIVITIES

Grant Review Panels:

National Science Foundation SES-DRMS, 2003-2005.
Environmental Protection Agency, 2000, 2001, 2006

Refereeing:

Economics: National Science Foundation, *Econometrica*, *American Economic Review*, *Economic Inquiry*, *Journal of Environmental Economics and Management*, *Southern Economic Journal*, *Journal of Economic Education*, *Experimental Economics*, *Journal of Political Economy*, *Journal of Public Economics*, *Journal of Public Economic Theory*, *Journal of Human Resources*, Austrian FRF, Israeli NSF, *International Economic Review*, *Resource & Energy Economics*, *Journal of Economic Behavior and Organization*, *BE Press Journals in Economic*, *Journal of Labor Economics*, *Games and Economic Behavior*, Tenure reviews (3). **Psychology:** National Science Foundation, *Psychological Science*, *Developmental Science*.

Talks:

- 2008: Paper at AEA meetings, New Orleans.
2007: Invited talk at UT-Dallas conference on measuring social preferences.
Invited talk at Chicago GSB.
Invited talk at Princeton conference on Altruism.
2006: Invited talk at NYU.
Invited keynote talk at Exeter University (UK) conference on Economic Socialization.
Talk at IAREP/SABE conference, Paris.
Paper at Society for Neuroeconomics meeting, Park City Utah.
Paper at ESA meetings, Tucson.
Invited talk at Texas A&M.
Invited talk at Duke.
2005: ESA meetings, Montreal.
2004: UCLA, NBER Summer Institute, NBER Environmental Economics meetings, Stanford (discussant).
2003: ESA sessions at ASSA meetings, Stanford University, CWRU, CU-Denver, Exeter University Psychology Department, Utah State University, Invited Speaker at the 2003 EPA NCEE, AAAS roundtable participant.
2002: Sorbonne, Université Lumière Lyon 2, European ESA meetings, University of Alberta, University of Arizona, Decision Research Incorporated, ESA sessions at ASSA meetings, ASGE sessions at ASSA meetings, NBER Summer Institute Program on Children.
2001: Economic Science Association Meetings, Harvard University, Cornell University, NBER Summer Institute Programs on Children and Public Economics, Society for Research in Child Development Biennial Meeting, Georgetown University, Econometric Society Meetings.

TEACHING

Courses Taught:

Lower division undergraduate: Micro and Macroeconomic Principles, Environmental Issues

Upper division undergraduate: Intermediate Microeconomics, Environmental Economics, Public Economics, Experimental and Behavioral Economics, Non-Profit and Community Economics.

Graduate: Environmental Economics, Core Microeconomic Theory, Behavioral and Experimental Economics

Ph.D. Dissertation Committees:

Dan Burghart, Economics, co-chair with Trudy Cameron, expected 2007.

Beilei Cai, Economics, 2007 expected.

David Hill, Mathematics, outside member, 2007.

Dameon Wilbur, Economics, 2006.

Katie Burns, "Social preferences in the Ultimatum game," (Psychology Department) 2005.

Mike Visser, "Essays in Experimental Economics," 2005 (chair).

Gretchen Mester, "Green Power," 2005 (chair).

Ed Birdyshaw, "On the Theoretical basis of the Environmental Kuznets Curve," 2004.

Scott Crosson (Political Science), "Exclusive Group Formation as a Collective Action Problem," 2000.

Yoko Nagase, "Acid rain and interregional redistribution in a federal system characterized by decentralized leadership information," 1999.

Sally Easley, "Eco-labeling as a viable option to protect groundwater quality," 1999.

Jodie Baird (Psychology), "Young children's understanding of the relation between actions and intentions," outside member, 1999.

Art Caplan, "Asymmetric externalities and strategic behavior : the case of moderate global warming," 1996.

M.S. Committees:

Art Barlow, "Testing the effects of different political institutions on spending." 1997. (Chair.)

Jerry King, "The Oregon Enterprise Zone program" 1997. (Chair.)

Molloy Wilson (Environmental Studies), "New evidence on the relationship between pollution and income." 1999. (Chair.)

Undergraduate Honors Students:

2007:

Ben Bushong, "Revealed Preference and Mean-Variance Investing"

Steven Green, Jason Schwartz "Cost-Benefit Analysis and Prediction Markets and the Proposal for University of Oregon Prediction Markets"

Brooke Adams, Kent Strauss A Benefit-Cost Analysis of Recycling Programs for the Eugene Saint Vincent de Paul

- Joe Edgar, Eric Gefre " University Student Electrical Consumption: Comparison and Analysis."
- Zach Zollinger, Whit Perkins "An Analysis of Charitable Giving to the Eugene Water and Electric Board"
- 2006:
- Drew Shipley, "In-Group Out-Group effects in Eugene and Sicua Children", Psychology Department Honors Prize.
- To Bluff or Not to Bluff: Principles and Practice from Laboratory Experiments. By David Yaffe. Economics Department Honors Prize.
- Rob Wyman, "Measure 37".
- A Benefit Cost Study of a New Preschool Program Based on Neuroplasticity. By Jenny Yaillen and and Nate Blair.
- Housing Price Models for the Walnut Station Redevelopment Area. By Jessica Brown, Joseph Reiter, & Sheena Pietzold.
- UO Economics Summer Camp . By Katie Dieken and Janet Gerde.
- Central Oregon Business Index . By Michael Connolly and Aaron Frank .
- Game Theory and Interactive Learning Computers in the Classroom. By Sean Wallace .
- 2005:
- Jason Payton and Koushi Sunder, "Oregon Business Confidence Survey," 2005.
- Brian Deigan and Jeremiah Crider, Oregon Lottery Auction," 2005.
- Chelsea Byers, Jesse Cathey and Rob Wyman, "Effects of Measure 37 on Oregon Land Values" 2005.
- 2004:
- Nathan Kamesar and Amos Nadler, "WTP for Eugene Recycling," 2004.
- Tom O'Brien and Justin Valasek, Classroom Peer Effects, 2004.
- Tiancong (Kathleen) Li , Cleo Neculae, and Ryan Sullivan, "Performing Arts Organizations: Ticket buying and Donations," 2004.
- Sam Boggess and Dan Claric, "Paratransit Demand," 2004.
- 2003:
- Ivan Thomman, "Evaluating Emissions Trading Programs Using Computer Aided Market Simulations." UO Honors College. 2003.
- Oliver Levine, "Effects of Market Power and Strategic Manipulation Within a Simulated Kyoto Protocol Emissions Trading Program." UO Honors College. 2003.
- Jared Lunsford, "Endogenous Information Cascades." 2003.
- Ryan Suvoy, "Giving or Taking." 2003.
- Anne Jackson and Lindsay Beckman, "Cost Analysis of the Adolescent Transitions Project" 2003. Department prize for best undergraduate group paper.
- Graham Crawford and Aaron Steinberger, "What Gives?" 2003.
- Jared Durham and Dane Jensen, "The Property Value Effects of the South Ridgeline Trail." 2003.
- 2002 and earlier:
- Hope Siler and Kristen Walker, "Child Maltreatment in Oregon." 2002.
- Steve Liday, "Trust and Positive Reciprocity in Children: An Experimental Study." 2001. Tie for department prize for best undergraduate paper.
- John Carasone, "Technological change and the parking violation industry," 2000.

Kristen Johnson, "Age and gender differences in altruistic behavior," 2000. Department prize for best undergraduate paper.
Nate Reed, "p-Beauty contests in the 6th Grade," 2000.
Andy Johnston, "Decision making by children under risk and uncertainty," 1998. Department prize for best undergraduate paper.
John Hobbs, "Testing the endowment effect in children," 1998, with highest honors.
Nasser Brake, "Economics of wind energy," 1996.

SERVICE

Community and Non-academic:

Summer Camp for Junior Economists. 2006-present. Co-Director with Bruce Blonigen.
Chief Curator of the online Museum of Fabric Brain Art, at <http://neuroscienceart.com>.
Register Guard Op-Ed piece on "Peak Oil Fears", Feb 3rd 2006.
Portland Oregonian Op-Ed piece. "Think Selfishly," on altruism and economics. April. 4, 2004.
Portland Oregonian Op-Ed piece. "Giving Green, Seeing Red," on the September 11th fundraising scandal. Nov. 11, 2001.
Research featured in BBC/Learning Channel TV show, Fall 2002.
Community roundtable discussion on "Take Back Your Time Day," (Against it.) Fall 2003.

Economics Department:

Salary Review Committee (elected), 2001-2, 2003-2007.
Charitable Fund Drive Coordinator, 2004 - current
Graduate Teaching Fellows Chair, 2000-2001.
Computer Committee, 1997-2000. Chair 1997-1999, 2001-current.
Committee on outside funding, 1999-2001.
Mikesell/Environmental steering committee, 1997-1999.
Job Market Director, 1995, 1998-2002.
Ph.D. Program committee, 1997-1999.
Core Exam committee, 1998-1999. Chair, 2000-2003.
Human Subjects Approval Officer, 1997-current.
Co-Director, 9th Grade Summer Camp for Junior Economists, 2006-current.

College and University Committees:

Associate Director, Society of College Scholars, 2006-present.
ORSA committee on statistical research support, 2006.
UO Campus Planning Committee 2005-current.
College of Arts and Sciences Curriculum Committee, 2003-2005.
Environmental Studies Graduate Admissions Committee, 1997-1998
Environmental Studies Curriculum Reform Committee, 1997-1999.

Non-Academic Achievements:

Merit badges in Canoeing, Citizenship, Cooking, and Marksmanship. Scout Troop 19, 1971-74.

Bicycle mechanic and Director of Moped Repair (Solex and Motobecane). Blue Wheel Bike Shop, Bill Gray Proprietor, Charlottesville VA, 1972-1978.

FCC First Class Radio-Telephone Operator's License, 1977.

Substitute DJ for "Nothing But The Blues," WTJU, Charlottesville VA, long hot summer of 1977.

TV control room operator. WCHV, Charlottesville VA, 1978.

Laborer. The Garden Spot, Charlottesville VA, 1979.

Vespa repairman. Tumbleweed Cyclery, Chapel Hill NC, 1979.

Doodlebugger, Juggie, Dynamite Carrier, Chainman, Rodman, and Junior Surveyor. Mile-Hi Exploration, Compañie Generale de Geophysique, and Seiscom-Delta. From the Uintas north to the Sukunka and Star Valley east to the Missouri Breaks. 1980-1982.

Migrant farm worker. Apricots and peaches, Columbia River Basin. 1983.

VW air-cooled engine rebuilding and maintenance. El Fuerte Sinaloa, Jackson Hole Wyoming, Bozeman Montana, and way too many other roadside locations. 1980-1987.

All-round boat repair. A to Z Marine, San Diego, 1986.

Marine Electrician. Power and Wind Marine Electronics, San Diego, 1987. Leonard's evaluation: "You seem like a nice guy, but you really don't know much about electricity."

Demographer. National Decision Systems, Encinitas, CA, 1988-1989.

Fairy-tale writer. "The Truth About Cinderella and Her Evil Stepsisters" Bill Harbaugh and Daughters. Published in Expressions, Allyn & Bacon / Longman, 2002.

Summer Camp Co-Director, Economics Department Summer Camp for 9th Graders, 2006-current.